

PUT SOME TEETH INTO YOUR BENEFITS



Now you can save up to 1% on your medical premium when you combine health and dental coverage

Tufts Health Plan and Delta Dental® of Massachusetts have formed a collaboration to improve the health of their members while controlling the rising costs of health care. Working together, the two companies have identified opportunities for integrating medical and dental data to achieve better health outcomes for members, especially those with chronic conditions. The result: lower medical premiums when the coverages are combined and overall better health for your employees.

We care about your employees' oral and overall health

Studies indicate that patients who have periodontal (gum) disease along with certain chronic conditions, such as diabetes, achieve better overall health outcomes when their gum disease is managed. Studies also indicate that medical costs may be lower for these patients when they get care for their gum disease.

In addition, research has shown, good oral health is linked to reduced likelihood of incidence of heart failure, COPD, and preterm birth.

How premium discount program works

- ▶ If you have 51-250 eligible subscribers, you can qualify for the premium discount beginning with July 1, 2017 effective dates when you select both companies.
- ▶ If you are a new Tufts Health Plan customer who is currently with Delta Dental of Massachusetts—or if you are a new customer for both companies—you will receive a 1% discount off your medical premium.
- ▶ If you are a current Tufts Health Plan customer who is already a customer of Delta Dental of Massachusetts—or if you newly purchase a dental plan from Delta Dental of Massachusetts—you will be eligible for a 0.5% discount off your medical premium on your next renewal.

I want to put some teeth into my benefits.

How do I get started?

Simply talk with your broker or producer, who can give you more information about the program and how to start to get your discount. You will receive the discount from each carrier either on your renewal or new effective date.

— Contact your broker for more details. —

