

Underwriting Enhancements Mean Improved Accuracy

We know you depend on fair and accurate Underwriting responses to provide the best possible rates for your clients. You'll be glad to hear we've enhanced our process to achieve greater pricing accuracy.

To generate the most accurate quotes for your clients, we're now asking that you use member rosters as the preferred census data for all large groups. It's important that you provide the following information for each member:

- First and Last Name
- Date of birth
- Gender and
- Zip code

We have worked with our Underwriting and Sales Implementation teams to make this new process seamless and secure for both you and your clients. If you have any questions, please speak with your Sales Executive.