

Meet Your Rhode Island Sales and Service Team

At Tufts Health Plan, a Point32Health Company, we pride ourselves on providing exceptional service and superior products. We are pleased to introduce you to your sales and service partners who are experts in the Rhode Island marketplace and will leverage their experience and expertise to deliver the best solutions for your needs. They are true partners, taking the time to listen and providing the products, tools and resources to help you achieve your goals.

New Sales Team



James (Jim) Jette
Sales Executive - Large Group
Email: james.jette@point32health.org
Phone: (401) 709-5320

Jim has been a fixture in the Rhode Island marketplace for more than 21 years. He has been a large group sales executive with Tufts Health Plan for the past 10 years and was previously the small and large group sales executive for 11 years at UnitedHealthcare. Jim's underwriting expertise for fully insured and self-insured groups combined with his skills in spearheading renewals and onboarding new groups makes new business acquisitions for brokers and employers a seamless process. Jim volunteers at many local Rhode Island nonprofits such as Children's Friend, Boys and Girls Club, and Rhode Island Food Bank. In his spare time, he can be found fishing on his boat, playing golf, or landscaping.



Morgan Dickens
Sales Executive - Small Group
Email: morgan.dickens@point32health.org
Phone: (781) 612-4130

Morgan has worked for Tufts Health Plan for more than 7 years, with roles ranging from member representative for Tufts Medicare Preferred and Senior Products to account manager for small group client servicing. He has been a small group sales executive since January 2022. Before joining Tufts Health Plan, Morgan helped run a family business in Hilton Head, South Carolina, and spent many seasons overseas in Greece and France teaching English. He holds bachelor's degrees in anthropology and photography from the University of South Carolina.

Account Management Team



Kathryn (Kate) Martin

Large Group Account Executive

Email: kathryn.martin@point32health.org

Phone: (401) 709-5336

Kate has been a large group account executive since August 2022. She started her career with Tufts Health Plan in 2007 after earning her bachelor's degree from the University of Massachusetts at Dartmouth. She has held numerous roles within the company, including member services representative, quality improvement coordinator, and member advocate. She joined the sales department as the large group account associate in the Worcester and Springfield regional offices in 2012 and moved to Rhode Island accounts in the Providence office in 2017. She had previously served as the new business small group sales contact since 2021.



Erin Galvin

Small Group Renewal Specialist

Email: erin.galvin@point32health.org

Phone: (781) 612-2859

Erin has worked for Tufts Health Plan for more than 20 years and is currently a renewal specialist for the Massachusetts and Rhode Island small group market, where she educates, strategizes and renews small group clients. She began her career as an RFP coordinator before moving into the small group space, working directly with brokers and employer groups. She has held various positions over the years, including account coordinator and account manager, renewing and servicing Tufts Health Plan clients. Erin previously worked at Harvard Vanguard Medical Associates within their clinical departments. She holds a bachelor's degree in health care administration and a minor in psychology from Stonehill College.

Leadership



Paul Bartosic

Vice President - Commercial Accounts

Email: paul.bartosic@point32health.org

Phone: (860) 757-6935

Paul Bartosic is vice president of the Rhode Island commercial accounts market for Tufts Health Plan. Paul has been with Point32Health since 2017. Before joining the company, Paul held various leadership positions at other major health plans for more than 30 years. Paul holds a bachelor's degree from The Pennsylvania State University and an MBA from Regis University in Denver, Colorado.