



# **Broker & Employer Service Team Reference Guide Massachusetts Small Group**

Service Team Phone Number: 800-637-4751 Medicare Broker Referrals: 888-508-1627

Medicare Sales Team: 877-218-6774

### **New Business Strategy**

• Plan strategy for prospective customers and product education

#### **Assigned by Brokerage Firm**

Morgan Dickens: 781-612-2859 | Amy Teahan: 781-612-2110 | Julie Dell: 781-612-3389

## **Renewal Strategy**

· Consultation on renewal strategy

#### **Assigned by Brokerage Firm**

Erin Galvin: 781-612-2859 | Kimberly Quinn: 781-612-3580 | Cindy Leary 781-612-8569

Implementation, Quoting & Service	Harvard Pilgrim Health Care Products	Tufts Health Plan Products
Broker Relations Support	Email: Broker_Relations@point32health.org  Call: Select Option 1, then Option 3	Email: THPBrokerforms@point32health.org  Call: Select Option 2, then Option 4
New Business Quotes  New Business Installations  New case documentation including enrollment forms	Email: HPNewBusinessSales@point32health.org  Call: Select Option 1, then Option 2	Email: THPSmall_Group_Quotes@point32health.org  Call: Select Option 2, then Option 6  Email: THPNewBusinessSold@point32health.org  Call: Select Option 2, then Option 5
Renewal Support	Email: HPSmallGroupRenewals@point32health.org  Call: Select Option 1, then Option 2	Email: THPSG_Client_Services@point32health.org  Call: Select Option 2, then Option 3
Ongoing service for in-force cases  • Enrollment forms & eligibility  • Account maintenance  • Billing, premium, and ASO fee invoices  • Claims	Email: MyServiceTeam@point32health.org  Call: Select Option 1, then Option 1	